



Reasons to use the Co-op Truck Program

- **Average savings of \$5,700 and up to \$11,000 in savings**
- **No tax on rebate \$\$ and tax deduction savings**
 - Retail rebate \$\$ are taxed at sales tax rates, then they remove the rebate \$\$.
 - Co-op Truck Program incentive \$\$ are taken off by the manufacturer before tax.
 - See Section 179 tax deduction information: <http://www.section179.org>
- **Additional 40,000 miles of powertrain warranty coverage**
 - Retail purchase gets you 3 years/36,000 of full coverage and powertrain coverage to 60,000 miles.
 - The Co-op Truck fleet program gets you 3 year/36,000 bumper to bumper and powertrain coverage to 5 years/100,000 miles and is transferable (retail cost of roughly \$2 to \$3,000).

How to use the Co-op Truck Program

1. Plan ahead

- If you order your vehicle (typically 8 to 12 weeks) vs. buying off the lot, you save anywhere from \$2,000 to \$2,500 in lot fees.

2. Pick your dealer

- Any local dealer can use the program. To order at your local dealer, ask for the Fleet Manager and mention you want to use the Land O'Lakes Fleet Program. Trade-ins are welcome.

OR

- Sit at your coffee table and order your vehicle through our authorized central order dealer, Saxon Fleet, at 800-456-1265 (mention you want to use the Land O Lakes Fleet program) and in 15 to 20 minutes vehicle is spec'd and priced. If ordered it will be delivered to your local dealer for you to pick up. Trade-ins are welcome.

3. What you need to do

- Have a copy of your past year's equity statement.
- Title vehicle in your business name. If you use your personal name for your business, you will also need to provide a copy of your Schedule F tax form.
- Keep the vehicle for 12 months

Questions?

Call: **Greg Nelson** at **605-695-8844** or **Linda Gardner** at **866-377-4652**

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